BOARD OF REGENTS February 2018

PACIFIC LUTHERAN UNIVERSITY



Key Budget Parameters

- Modest enrollment increase
 - Small outgoing class (2014 cohort)
 - Improved retention
- 8-10% growth in medical benefit cost
- FJC savings fully realized in FY19-20
- Early separation program costs



Strategic Funding Priorities

- Salary cost of living & market/equity increases
- Center for Student Success
- Counseling Services
- Student Wages
- Nursing, Kinesiology & Wellness Facilities
- Library Resources
- Budget Contingency/Reserves



Current Revenue Assumptions

- Fall Enrollment = 3,113 (up 46)
- Gross tuition = \$121.6M (5% increase)
- Financial Aid = \$57.9M (9% increase)
- Net Tuition growth of \$750k
- Continuing education growth of \$370k

Total Revenue growth of \$1.1M



Current Expense Assumptions

- Normalized capital expenditure = \$360k
- Office of the President savings = \$402k
- Open VP Position = \$168k
- Other expense savings = \$139k
- Total expense savings of \$1.1M



Priorities Funded

- Salary Cost of Living = 1.5% / \$620k
- Faculty Promotions = \$150k
- Market/Equity Adjustments = \$300k
- Medical premiums covered = \$350k
- Student wages = 3% / \$130k
- Counseling Center Director = \$120k



Non-operating budget priorities/funding

- Center for Student Success Phase II
- Student & Alumni Connections

Proceeds from sale of properties Grant funding



Priorities Not or Partially Funded

- Early Separation Program ≈ \$500k
 - Operating deficit / endowment support
- Nursing Facilities (\$344k identified in CapEx)
 - Campaign / Grant Requests
- Wellness & Kinesiology Facilities
 - Campaign / Grant Requests

Enrollment Contingency/Reserve

- \$1.0M operating contingency/reserve
 - Originally established for FY18
 - Possible source of funds for nursing facilities, alumni/career connections, etc.
- \$290k Central Equipment Fund contingency
- \$350k Nursing Skills Lab Phase III

Total Contingency = \$1.6M (60-100+ Students)

Questions Board of Regents



Current Year Reminder

I NEED TO USE UP MY BUDGET BEFORE THE END OF THE YEAR OR ELSE I'LL GET LESS NEXT YEAR.



SO I'LL BE FLEXIBLE ABOUT APPROVING EXPENSES FOR A FEW DAYS. WINK, WINK.



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