

Pacific Lutheran University Retirement Fund Advisory Committee Participant Communications

Announcements

The retirement fund advisory committee met in August with its fiduciary consultant to review Retirement Plan fund performance. As communicated previously, the committee has selected "core funds" that are open to new investments. The committee focuses its attention primarily on these core funds. The plan also contains "legacy funds" which were open to investment prior to 2009.

Two funds continue to be on the plan watch-list. The watch-list is for funds whose performance has not fully met expectations or where there has been material change in the fund's strategy or management. The committee will be reviewing the funds on the watch-list with greater scrutiny in future quarters to determine whether the funds are improving or will need to be replaced.

Eaton Vance Large Cap Value A fund was placed on the watch-list in the 2nd quarter of 2011 due to poor security selection in the last couple years. The recent performance during the recent market turbulence has been stronger relative to its peer group and the committee is maintaining it on the watch-list. The Hartford Small Company fund was placed on the watch-list in the 1st quarter of 2011 due to a change in fund management. The Wellington Management Company now manages the entire fund and recent results have been encouraging.

Current Stock Market and Bond Market Performance

Macroeconomic worries were a drag on markets during the second quarter. Within the U.S., a lack of robust job growth and continuing declines in the residential real estate market caused worries about the fragility of the economic recovery. Adding to those concerns were higher energy costs and an acrimonious battle over budget deficits and the U.S. debt ceiling. Europe continues to struggle with a sovereign debt crisis in Greece, passing a second bailout of €100B to go with the prior €110B bailout. Worries are that a Greek default could impact the large European banks and spread to other eurozone countries, and potentially the U.S. Despite the all of the uncertainty in the market, equity returns were generally flat. Within the U.S., large cap stocks were up 0.12% while small cap stocks lost 1.61%. Internationally,

developed markets gained 1.18%, while emerging markets lost 1.49%.

Fixed income posted solid gains for the quarter, even though they faced their own worries of a low interest rate environment, the end of the Fed's Quantitative Easing II program, and resulting supply/demand imbalances. During the quarter, interest rates actually declined slightly, even though they are at historically low levels. The decline in rates



helped the Barclays Capital Aggregate Bond Index gain 2.29% during the quarter, but the low rate environment continued to hurt investors holding cash.

Core Investment Funds

Aside from the two funds on the watch-list, the core funds are performing within expectations. The T. Rowe Price target date funds are performing well both relative to their investment strategy and in comparison to their peer group.

Investment Return History

Attached to this summary are two investment return history pages. The first page shows the returns on the core funds for the most recent quarter along with year-to-date, 1 year, 3 year, 5 year and 10 year periods. Note that not all funds will have a 10 year history. In addition, the expense ratio is shown. The expense ratio is how much is deducted from the fund by the fund manager to operate the fund and reduces the net return that you receive. All performance numbers shown are <u>net</u> of the fund expenses.

The second page shows the same type of return information for the legacy funds which are not evaluated by the committee.

Note: This information is provided to plan participants to help them as they make their plan investment decisions and is not intended to constitute investment advice to any plan participant. Plan participants are solely responsible for the results of their plan investment decisions and are advised to consult with professional investment advisors if they are not comfortable with making these decisions on their own.

Please contact Teri Phillips at 253-535-7187 or phillitp@plu.edu if you have any questions about the information contained in this communication.

Pacific Lutheran University 403(b) Retirement Plan-Open to New Contributions

| | 01- | Annualized Returns | | | | | Expense Ratio (%) | Ticker |
|--|-------|--------------------|-------|-------|-------|--------|----------------------|--------|
| M | Qtr | YTD | 1 Yr | 3 Yrs | 5 Yrs | 10 Yrs | | |
| Money Market/Stable Value CREF Money Market | 0.00 | 0.00 | 0.00 | 0.40 | 1.98 | 1.97 | 0.42 | NA |
| Merrill Lynch 3-Month T-Bill | 0.04 | 0.08 | 0.16 | 0.42 | 2.00 | 2.13 | | |
| Intermediate Bond | | | | | | | | |
| PIMCO Total Return Admin | 1.80 | 2.86 | 5.67 | 9.19 | 8.60 | 7.11 | 0.71 | PTRAX |
| Barclays Capital Aggregate Bond | 2.29 | 2.72 | 3.90 | 6.46 | 6.52 | 5.74 | | |
| Inflation Protected Bond | | | | | | | | |
| TIAA-CREF Infl Link Bd Ret | 3.49 | 5.44 | 7.05 | 4.52 | 6.27 | NA | 0.54 | TIKRX |
| Barclays Capital US TIPS | 3.66 | 5.81 | 7.74 | 5.28 | 6.91 | 6.95 | | |
| Moderate Allocation | | | | | | | | |
| CREF Social Choice | 1.28 | 4.31 | 19.07 | 5.16 | 4.54 | 4.51 | 0.43 | NA |
| 60%/40% Index | 0.90 | 4.93 | 20.52 | 5.82 | 5.18 | 4.89 | | |
| Large Value | | | | | | | | |
| Eaton Vance Large Cap Value A | -0.49 | 2.65 | 23.16 | -2.29 | 1.34 | 4.15 | 0.98 | EHSTX |
| Russell 1000 Value | -0.50 | 5.92 | 28.94 | 2.28 | 1.15 | 3.98 | | |
| Large Blend | | | | | | | | |
| CREF Stock | 0.02 | 5.39 | 32.05 | 2.93 | 3.34 | 3.91 | 0.47 | NA |
| TIAA-CREF Equity Index Ret | -0.19 | 6.10 | 31.85 | 3.74 | 3.07 | 3.29 | 0.33 | TIQRX |
| TIAA-CREF S&P 500 Index Ret | 0.07 | 5.84 | 30.28 | 3.06 | 2.66 | NA | 0.33 | TRSPX |
| Seੱ≁P 500 Index | 0.10 | 6.02 | 30.69 | 3.34 | 2.94 | 2.72 | | |
| Large Growth | | | | | | | | |
| American Funds Grth Fund of Amer R4 | -0.69 | 4.57 | 27.64 | 1.05 | 2.88 | 3.87 | 0.68 | RGAEX |
| Russell 1000 Growth | 0.76 | 6.83 | 35.01 | 5.01 | 5.33 | 2.24 | | |
| Small Value | | | | | | | | |
| Northern Small Cap Value | -1.36 | 5.06 | 33.97 | 7.99 | 3.37 | 8.15 | 1.00 | NOSGX |
| Russell 2000 Value | -2.65 | <i>3</i> .77 | 31.35 | 7.09 | 2.24 | 7.53 | | |
| Small Blend | | | | | | | | |
| TIAA-CREF Small Blend Idx Ret | -1.74 | 6.00 | 36.84 | 7.41 | 3.83 | NA | 0.42 | TRBIX |
| Russell 2000 | -1.61 | 6.21 | 37.41 | 7.77 | 4.08 | 6.27 | | |
| Small Growth | | | | | | | | |
| Hartford Small Company HLS IB | 0.77 | 12.79 | 44.84 | 6.01 | 5.45 | 6.84 | 0.98 | HDMBX |
| Russell 2000 Growth | -0.59 | 8.59 | 43.50 | 8.35 | 5.79 | 4.63 | | |
| Direct Real Estate | | | | | | | | |
| TIAA Real Estate | 4.12 | 7.68 | 19.13 | -9.12 | -1.86 | 3.68 | 1.06 | NA |
| NCREIF Fund Index - ODCE | 4.62 | 8.82 | 20.47 | -7.65 | 0.02 | 5.65 | | |
| International Large Cap | | | | | | | | |
| American Funds EuroPacific Gr R4 | 1.00 | 4.50 | 29.02 | 1.69 | 5.10 | 7.90 | 0.85 | REREX |
| S&P Developed × U.S. LargeMid Cap | 1.18 | 5.18 | 31.44 | -0.34 | 2.97 | 6.81 | | |
| | | | | | | | | |

As of June 30, 2011

Pacific Lutheran University 403(b) Retirement Plan-Open to New Contributions

| | Annualized Returns | | | | | | Expense | |
|---|--------------------|------|-------|-------|-------|--------|-----------|--------|
| | Qtr | YTD | 1 Yr | 3 Yrs | 5 Yrs | 10 Yrs | Ratio (%) | Ticker |
| Target Date Funds T. Rowe Price Retirement 2005 | 1.02 | 4.41 | 18.01 | 5.97 | 5.58 | NA | 0.61 | TRRFX |
| T. Rowe Price Retirement 2010 | 0.88 | 4.56 | 20.43 | 5.69 | 5.32 | NA | 0.64 | TRRAX |
| T. Rowe Price Retirement 2015 | 0.73 | 4.88 | 23.15 | 5.60 | 5.26 | NA | 0.68 | TRRGX |
| T. Rowe Price Retirement 2020 | 0.47 | 4.99 | 25.44 | 5.36 | 5.02 | NA | 0.71 | TRRBX |
| T. Rowe Price Retirement 2025 | 0.32 | 5.15 | 27.31 | 5.10 | 4.81 | NA | 0.74 | TRRHX |
| T. Rowe Price Retirement 2030 | 0.17 | 5.32 | 29.11 | 4.92 | 4.67 | NA | 0.76 | TRRCX |
| T. Rowe Price Retirement 2035 | 0.08 | 5.48 | 30.43 | 4.83 | 4.55 | NA | 0.77 | TRRJX |
| T. Rowe Price Retirement 2040 | 0.05 | 5.40 | 30.55 | 4.88 | 4.58 | NA | 0.77 | TRRDX |
| T. Rowe Price Retirement 2045 | 0.00 | 5.34 | 30.41 | 4.84 | 4.57 | NA | 0.77 | TRRKX |
| T. Rowe Price Retirement 2050 | 0.10 | 5.44 | 30.43 | 4.84 | NA | NA | 0.77 | TRRMX |
| T. Rowe Price Retirement 2055 | 0.00 | 5.40 | 30.32 | 4.79 | NA | NA | 0.77 | TRRNX |
| T. Rowe Price Retirement Income | 1.08 | 4.10 | 15.85 | 5.91 | 5.47 | NA | 0.59 | TRRIX |

Pacific Lutheran University 403(b) Retirement Plan - Not Open to New Contributions

| | | | | Expense | The last of | | | |
|---|-------|-------|-------|---------|-------------|---------------|-----------|--------|
| | Qtr | YTD | 1 Yr | 3 Yrs | 5 Yrs | 10 Yrs | Ratio (%) | Ticker |
| Money Market/Stable Value CREF Money Market | 0.00 | 0.00 | 0.00 | 0.40 | 1.98 | 1.97 | 0.42 | NA |
| Merrill Lynch 3-Month T-Bill | 0.04 | 0.08 | 0.16 | 0.42 | 2.00 | 2.13 | | |
| Intermediate Bond | | | | | | | | |
| CREF Bond Market | 2.08 | 2.67 | 4.20 | 5.76 | 5.72 | 5.30 | 0.44 | NA |
| PIMCO Total Return Admin | 1.80 | 2.86 | 5.67 | 9.19 | 8.60 | 7.11 | 0.71 | PTRAX |
| Barclays Capital Aggregate Bond | 2.29 | 2.72 | 3.90 | 6.46 | 6.52 | 5.74 | | |
| Inflation Protected Bond | | | | | | | | |
| CREF Inflation-Linked Bond | 3.46 | 5.51 | 7.17 | 4.72 | 6.38 | 6.48 | 0.44 | NA |
| TIAA-CREF Infl Link Bd Ret | 3.49 | 5.44 | 7.05 | 4.52 | 6.27 | NA | 0.54 | TIKRX |
| Barclays Capital US TIPS | 3.66 | 5.81 | 7.74 | 5.28 | 6.91 | 6.95 | | |
| Moderate Allocation | | | | | | | | |
| CREF Social Choice | 1.28 | 4.31 | 19.07 | 5.16 | 4.54 | 4.51 | 0.43 | NA |
| 60%/40% Index | 0.90 | 4.93 | 20.52 | 5.82 | 5.18 | 4.89 | | |
| Large Value | | | | | | | | |
| Eaton Vance Large Cap Value A | -0.49 | 2.65 | 23.16 | -2.29 | 1.34 | 4.15 | 0.98 | EHSTX |
| TIAA-CREF Large Cap Value Ret | -1.60 | 3.91 | 29.75 | 4.41 | 1.75 | NA | 0.74 | TRLCX |
| TIAA-CREF Lg Cp Val Idx Ret | -0.54 | 5.70 | 28.40 | 2.00 | 0.88 | NA | 0.34 | TRCVX |
| Russell 1000 Value | -0.50 | 5.92 | 28.94 | 2.28 | 1.15 | 3.98 | | |
| Large Blend | | | | | | | | |
| CREF Equity Index | -0.12 | 6.16 | 31.79 | 3.64 | 2.96 | 3.04 | 0.42 | NA |
| CREF Stock | 0.02 | 5.39 | 32.05 | 2.93 | 3.34 | 3.91 | 0.47 | NA |
| TIAA-CREF Equity Index Ret | -0.19 | 6.10 | 31.85 | 3.74 | 3.07 | 3.29 | 0.33 | TIQRX |
| TIAA-CREF Growth & Income Ret | 0.63 | 7.82 | 32.83 | 3.79 | 6.18 | 3.82 | 0.69 | TRGIX |
| TIAA-CREF S&P 500 Index Ret | 0.07 | 5.84 | 30.28 | 3.06 | 2.66 | NA | 0.33 | TRSPX |
| TIAA-CREF Soc Choice Eq Ret | 0.44 | 5.24 | 29.34 | 4.27 | 3.39 | 3.53 | 0.45 | TRSCX |
| S&P 500 Index | 0.10 | 6.02 | 30.69 | 3.34 | 2.94 | 2.72 | | |
| Large Growth | | | | | | | | |
| American Funds Grth Fund of Amer R4 | -0.69 | 4.57 | 27.64 | 1.05 | 2.88 | 3.87 | 0.68 | RGAEX |
| CREF Growth | 0.14 | 6.31 | 33.34 | 3.63 | 5.03 | 1.24 | 0.45 | NA |
| TIAA-CREF Large Gr Idx Ret | 0.66 | 6.65 | 34.44 | 4.74 | 4.97 | NA | 0.34 | TRIRX |
| Russell 1000 Growth | 0.76 | 6.83 | 35.01 | 5.01 | 5.33 | 2.24 | | |
| Mid Cap Value | | | | | | | | |
| TIAA-CREF Mid Cap Value Ret | 0.66 | 7.71 | 37.33 | 5.20 | 4.79 | NA | 0.74 | TRVRX |
| Russell Midcap Value | -0.69 | 6.69 | 34.28 | 6.35 | 4.01 | 8.42 | | |
| Mid Cap Growth | | | | | | | | |
| TIAA-CREF MidCap Growth Ret | 1.21 | 10.15 | 44.35 | 6.09 | 6.79 | NA | 0.77 | TRGMX |
| Russell Midcap Growth | 1.61 | 9.59 | 43.25 | 6.58 | 6.28 | 5.52 | | |
| | | | | | | | | |

As of June 30, 2011

Pacific Lutheran University 403(b) Retirement Plan - Not Open to New Contributions

| | | Annualized Returns | | | | | | |
|--|-------|--------------------|-------|-------|-------|--------|-----------|---------|
| | Qtr | YTD | 1 Yr | 3 Yrs | 5 Yrs | 10 Yrs | Ratio (%) | Ticker |
| Small Value Northern Small Cap Value | -1.36 | 5.06 | 33.97 | 7.99 | 3.37 | 8.15 | 1.00 | NOSGX |
| Russell 2000 Value | -2.65 | 3.77 | 31.35 | 7.09 | 2.24 | 7.53 | 1.000 | 1100011 |
| Small Blend | | , | | | | | | |
| TIAA-CREF Small Blend Idx Ret | -1.74 | 6.00 | 36.84 | 7.41 | 3.83 | NA | 0.42 | TRBIX |
| TIAA-CREF Small Cap Equity Ret | -0.58 | 7.77 | 40.21 | 7.85 | 3.35 | NA | 0.82 | TRSEX |
| Russell 2000 | -1.61 | 6.21 | 37.41 | 7.77 | 4.08 | 6.27 | | |
| Small Growth | | | | | | | | |
| Hartford Small Company HLS IB | 0.77 | 12.79 | 44.84 | 6.01 | 5.45 | 6.84 | 0.98 | HDMBX |
| Russell 2000 Growth | -0.59 | 8.59 | 43.50 | 8.35 | 5.79 | 4.63 | | |
| Real Estate | | | | | | | | |
| TIAA-CREF Real Estate Ret | 2.89 | 9.72 | 34.91 | 4.71 | 1.65 | NA | 0.81 | TRRSX |
| DJ US Select Real Estate Secs Index | 4.02 | 10.95 | 35.23 | 4.63 | 1.60 | 10.39 | | |
| Direct Real Estate | | | | | | | | |
| TIAA Real Estate | 4.12 | 7.68 | 19.13 | -9.12 | -1.86 | 3.68 | 1.06 | NA |
| NCREIF Fund Index - ODCE | 4.62 | 8.82 | 20.47 | -7.65 | 0.02 | 5.65 | | |
| International Large Cap | | | | | | | | |
| American Funds EuroPacific Gr R4 | 1.00 | 4.50 | 29.02 | 1.69 | 5.10 | 7.90 | 0.85 | REREX |
| TIAA-CREF Intl Eq Ret | 1.57 | 1.47 | 34.41 | -0.42 | 2.21 | 6.03 | 0.78 | TRERX |
| TIAA-CREF Intl Equity Idx Ret | 2.02 | 5.48 | 31.68 | -1.69 | 1.40 | NA | 0.35 | TRIEX |
| S&P Developed x U.S. LargeMid Cap | 1.18 | 5.18 | 31.44 | -0.34 | 2.97 | 6.81 | | |
| World Stock | | | | | | | | |
| CREF Global Equities | 0.36 | 4.77 | 30.81 | 0.45 | 2.46 | 3.61 | 0.49 | NA |
| S&P Developed BMI | 0.56 | 5.79 | 32.49 | 1.97 | 3.32 | 5.51 | | |
| | | | | | | | | |



Pacific Lutheran University 403(b) Retirement Plan - Not Open to New Contributions

| Annualized Returns | | | | | | Expense | | |
|--------------------|--|---|---|--|--|---|--|--|
| Qtr | YTD | 1 Yr | 3 Yrs | 5 Yrs | 10 Yrs | Ratio (%) | Ticker | |
| 0.88 | 4 56 | 20.43 | 5 69 | 5 32 | NA | 0.64 | TRRAX | |
| | | | | | | | TRRGX | |
| 0.47 | 4.99 | 25.44 | | | NA | 0.71 | TRRBX | |
| 0.32 | 5.15 | 27.31 | 5.10 | 4.81 | NA | 0.74 | TRRHX | |
| 0.17 | 5.32 | 29.11 | 4.92 | 4.67 | NA | 0.76 | TRRCX | |
| 0.08 | 5.48 | 30.43 | 4.83 | 4.55 | NA | 0.77 | TRRJX | |
| 0.05 | 5.40 | 30.55 | 4.88 | 4.58 | NA | 0.77 | TRRDX | |
| 0.00 | 5.34 | 30.41 | 4.84 | 4.57 | NA | 0.77 | TRRKX | |
| 0.10 | 5.44 | 30.43 | 4.84 | NA | NA | 0.77 | TRRMX | |
| 0.00 | 5.40 | 30.32 | 4.79 | NA | NA | 0.77 | TRRNX | |
| 1.08 | 4.10 | 15.85 | 5.91 | 5.47 | NA | 0.59 | TRRIX | |
| 1.23 | 4.45 | 18.48 | 4.51 | 4.48 | NA | 0.65 | TCLEX | |
| 1.05 | 4.62 | 20.67 | 4.29 | 4.27 | NA | 0.66 | TCLIX | |
| 0.88 | 4.84 | 23.11 | 3.95 | 3.82 | NA | 0.67 | TCLTX | |
| 0.71 | 5.08 | 25.36 | 3.62 | 3.43 | NA | 0.68 | TCLFX | |
| 0.63 | 5.44 | 27.87 | 3.17 | 3.03 | NA | 0.69 | TCLNX | |
| 0.44 | 5.68 | 30.34 | 3.13 | 3.06 | NA | 0.70 | TCLRX | |
| 0.35 | 5.58 | 30.26 | 3.19 | 3.29 | NA | 0.70 | TCLOX | |
| | $\begin{array}{c} 0.88\\ 0.73\\ 0.47\\ 0.32\\ 0.17\\ 0.08\\ 0.05\\ 0.00\\ 0.10\\ 0.00\\ 1.08\\ 1.23\\ 1.05\\ 0.88\\ 0.71\\ 0.63\\ 0.44\end{array}$ | $\begin{array}{c c} \mathbf{Qtr} & \mathbf{YTD} \\ \hline 0.88 & 4.56 \\ 0.73 & 4.88 \\ 0.47 & 4.99 \\ 0.32 & 5.15 \\ 0.17 & 5.32 \\ 0.08 & 5.48 \\ 0.05 & 5.40 \\ 0.00 & 5.34 \\ 0.10 & 5.44 \\ 0.00 & 5.44 \\ 0.00 & 5.40 \\ 1.08 & 4.10 \\ 1.23 & 4.45 \\ 1.05 & 4.62 \\ 0.88 & 4.84 \\ 0.71 & 5.08 \\ 0.63 & 5.44 \\ 0.44 & 5.68 \end{array}$ | $\begin{array}{c ccccc} \mathbf{Qtr} & \mathbf{YTD} & \mathbf{1Yr} \\ 0.88 & 4.56 & 20.43 \\ 0.73 & 4.88 & 23.15 \\ 0.47 & 4.99 & 25.44 \\ 0.32 & 5.15 & 27.31 \\ 0.17 & 5.32 & 29.11 \\ 0.08 & 5.48 & 30.43 \\ 0.05 & 5.40 & 30.55 \\ 0.00 & 5.34 & 30.41 \\ 0.10 & 5.44 & 30.43 \\ 0.00 & 5.40 & 30.32 \\ 1.08 & 4.10 & 15.85 \\ 1.23 & 4.45 & 18.48 \\ 1.05 & 4.62 & 20.67 \\ 0.88 & 4.84 & 23.11 \\ 0.71 & 5.08 & 25.36 \\ 0.63 & 5.44 & 27.87 \\ 0.44 & 5.68 & 30.34 \\ \end{array}$ | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | QtrYTD1 Yr3 Yrs5 Yrs10 Yrs0.884.5620.435.695.32NA0.734.8823.155.605.26NA0.474.9925.445.365.02NA0.325.1527.315.104.81NA0.175.3229.114.924.67NA0.085.4830.434.834.55NA0.055.4030.554.884.58NA0.005.3430.414.844.57NA0.105.4430.434.84NANA0.105.4430.324.79NANA0.105.4430.324.79NANA1.084.1015.855.915.47NA1.054.6220.674.294.27NA0.884.8423.113.953.82NA0.715.0825.363.623.43NA0.635.4427.873.173.03NA0.445.6830.343.133.06NA | QtrYTD1 Yr3 Yrs5 Yrs10 YrsRatio (%)0.884.5620.435.695.32NA0.640.734.8823.155.605.26NA0.680.474.9925.445.365.02NA0.710.325.1527.315.104.81NA0.740.175.3229.114.924.67NA0.760.085.4830.434.834.55NA0.770.055.4030.554.884.58NA0.770.005.3430.414.844.57NA0.770.105.4430.434.84NANA0.770.105.4030.324.79NANA0.771.084.1015.855.915.47NA0.591.234.4518.484.514.48NA0.651.054.6220.674.294.27NA0.660.884.8423.113.953.82NA0.670.715.0825.363.623.43NA0.680.635.4427.873.173.03NA0.690.445.6830.343.133.06NA0.70 | |