| School Info | | | | |
|---------------------------------|-------------------------------|-----------------------------|-----------------------------------|---------------------------|
| Reporting Institution: Pacif | fic Lutheran University | | | Reporting Year (FY): 2016 |
| PLEASE NOTE: Some of the d | ata collected on this page | will require input from the | e Financial Aid Office and/or the | |
| ✓ We agree to release the insti | tution's data to the conferen | ce. | | |
| Institutional Contacts: | | | | |
| Primary Contact Person:* | Laurie Turner | | Title: | Director of Athletics |
| Phone: | (253)535-7361 | | Email:* | turnerll@plu.edu |
| CEO:* | Dr. Thomas Krise | | CEO Email:* | tkrise@plu.edu |
| University CFO:* | Allan Belton | | University CFO Email:* | allan.belton@plu.edu |
| Auditors: | Vichow Krause and Compa | any | AUP Report Date: | 07/11/2016 |
| Classification & Conference: | | | | |
| | NCAA Primary Division: | III | | |
| | Athletic Conference: | Northwest Conference | | |
| Undergraduates by Gender: | | | | |
| Use fall semester 2015 enrollme | ent figures for FY 2016. | | | |
| | Number | Percent | | |
| Male Undergraduates: | 1,034 | 37.6% | FY15: 1,053 | |
| Female Undergraduates: | 1,717 | 62.4% | FY15: 1,802 | |
| Total Undergraduates: | 2,751 | | FY15: 2,855 | |

Please verify the Men's, Women's and Mixed Teams your institution sponsors and/or mark any teams which you need to report revenues or expenses (e.g. Athletic Student Aid for a team that was dropped):

| Sport | Men's Teams Only | Women's Teams Only | Mixed Teams |
|---------------------|------------------|--------------------|-------------|
| Baseball | ✓ | | |
| Basketball | ✓ | € | |
| Beach Volleyball | | | |
| Bowling | | | |
| Cross Country | ✓ | € | |
| Equestrian | | | |
| Fencing | | | |
| Field Hockey | | | |
| Football | € | | |
| Golf | ✓ | € | |
| Gymnastics | | | |
| Ice Hockey | | | |
| Lacrosse | | | |
| Rifle | | | |
| Rowing | | € | |
| Rugby | | | |
| Skiing | | | |
| Soccer | € | € | |
| Softball | | € | |
| Swimming and Diving | € | € | |
| Tennis | € | € | |
| Track, Indoor | | | |
| Track, Outdoor | ✓ | € | |
| Triathlon | | | |
| Volleyball | | € | |
| Water Polo | | | |
| Wrestling | | | |
| Others | | | |
| Totals | 9 | 10 | 0 |
| | | | |

Revenue/Expense Summary ID Item Amount Definition Revenues Ticket Sales Input revenue received for sales of admissions to athletic events. This may include: \$25.173 · Public and faculty sales. · Student sales · Shipping and Handling fees. Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions). Direct State or Other Input state, municipal, federal and other appropriations made in support of athletics. Government Support This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4). Student Fees Input student fees assessed and restricted for support of intercollegiate athletics. \$0 **Direct Institutional Support** Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including: \$2,547,483 · Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition waivers, transfers) • Federal work study support for student workers employed by athletics. · Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17. Less - Transfers to If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a \$0 Institution transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution. Indirect Institutional Support Input value of costs covered and services provided by the institution to athletics but not charged to athletics including: \$622,177 · Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT. · Facilities maintenance. · Security. • Risk Management. Utilities. Do not include depreciation. Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A. 6A Indirect Institutional Support Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics \$0 - Athletic Facilities Debt facilities for the reporting year provided by the institution to athletics but not charged to athletics Service, Lease and Rental Do not report depreciation. Fees Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34. Guarantees Input revenue received from participation in away games. \$3,500

| ID | Item | Amount | Definition |
|----|---|-----------|--|
| 8 | Contributions | \$386,078 | Input contributions provided <u>and</u> used by athletics in the reporting year including: • Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program. • Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year. • Amounts received above face value for tickets. Contributions shall include cash and marketable securities. Do not report: • Pledges until funds are provided to athletics for use. • Contributions to be used in other reporting years. |
| 9 | In-Kind | \$0 | Input market value of in-kind contributions in the reporting year including: |
| | | 90 | Dealer provided automobiles. Equipment. Services. Nutritional product. All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15. Please offset in-kind values in the appropriate expense category. |
| 10 | Compensation and Benefits provided by a third party | \$0 | Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include: |
| | | | Car stipend. Country club membership. Allowances for clothing, housing, entertainment. Speaking fees. Camps compensation. Media income. Shoe and apparel income. |
| | | | The total of this category should equal expense Categories 23 and 25 combined. |
| 11 | Media Rights | \$0 | Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable. Consult with your conference offices if you do not have the media rights distribution amount available. |
| 12 | NCAA Distributions | \$77,972 | Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship. |
| | | | In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category. |
| 13 | Conference Distributions (Non Media and Non Bowl) | \$3,566 | Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12). |
| | | | Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19. |
| 14 | Program, Novelty, Parking and Concession Sales | \$10,762 | Input revenues from: • Game Programs. • Novelties. • Food and Concessions. • Parking. |
| 15 | Royalties, Licensing, | | Advertising should be included in Category 15. Input revenues from: |
| .0 | Advertisement and Sponsorships | \$10,100 | Sponsorships. Licensing Agreements. Advertisement. Royalties. In-kind products and services as part of sponsorship agreement. An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are |
| | | | |

| ID | Item | Amount | Definition |
|-----|---|-------------|--|
| 16 | Sports Camp Revenues | \$80,081 | Input amounts received by the athletics department for sports camps and clinics. |
| 17 | Athletics Restricted Endowment and | \$46,911 | Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u> . |
| | Investments Income | | This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support" and should be reported in Category 4. |
| | | | Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year. |
| 18 | Other Operating Revenue | \$0 | Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories. |
| | | | If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section. |
| 19 | Bowl Revenues | \$0 | Input all amounts received related to participation in a post-season bowl game, including: |
| | | | Expense reimbursements. Ticket sales. |
| | Total Operating Revenues | \$3,813,803 | Total of Categories 1-19. |
| Exp | penses | | |
| 20 | Athletic Student Aid | \$0 | Input the total amount of athletic student-aid for the reporting year including: |
| | | | Summer school. Tuition discounts and waivers (unless it is a discount or waiver available to the general student body). Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility). |
| | | | Using the institution's squad lists, enter the athletic aid equivalencies in column A and exhausted eligibility or medical eligibility equivalencies in column B. Please note that these equivalency calculations should NOT include cost of attendance . Enter the actual number of student athletes receiving athletic aid by sport (whole numbers) in the fourth column and the total dollar amount of athletic student aid, including cost of attendance, in the last column. |
| | | | Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport). |
| | | | This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the "Import from CA" button is clicked. |
| 21 | Guarantees | \$21,075 | Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses. |
| 22 | Coaching Salaries, Benefits and Bonuses paid by the | \$962,929 | Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of: |
| | University and Related Entities | | Gross wages and bonuses. Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation. |
| | | | Place any severance payments in Category 26. |
| | | | |

| ID | Item | Amount | Definition |
|----|---|-----------|---|
| 23 | Coaching Salaries, Benefits and Bonuses paid by a Third Party | \$0 | Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including: Car stipend. Country club membership. Allowances for clothing, housing, entertainment. Speaking fees. Camps compensation. Media income. Shoe and apparel income. Expense Category 23 and 25 should equal Category 10. Note: Bonuses related to participation in a post-season bowl game should be included in Category 41. |
| 24 | Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities | \$695,700 | Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of: • Gross wages and bonuses. • Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation. Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column. |
| 25 | 5 Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party | | Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including: • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. |
| | | | Expense Category 23 and 25 should equal Category 10. |
| 26 | Severance Payments | \$0 | Input severance payments and applicable benefits recognized for past coaching and administrative personnel. |
| 27 | Recruiting | \$35,506 | Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation. |
| 28 | 8 Team Travel \$630,146 | | Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. Note: Expenses related to post-season bowls should be included in Category 41. |
| 29 | Sports Equipment, Uniforms and Supplies | \$225,883 | Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided. Note: Expenses related to post-season bowls should be included in Category 41. |
| 30 | Game Expenses | \$110,792 | Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament. Note: Expenses related to post-season bowls should be included in Category 41. |
| 31 | Fund Raising, Marketing and Promotion | \$45,872 | Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such. |
| 32 | Sports Camp Expenses | \$17,134 | Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25. |
| 33 | Spirit Groups | \$7,890 | Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc. |

| | Item | Amount | Definition |
|----|---|-----------|--|
| 34 | Athletic Facilities Debt Service, Leases and Rental Fee | \$21,934 | Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletic facilities for the reporting year regardless of entity paying (athletics, institution or other). Do not report depreciation. |
| | | | Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A. |
| 35 | Direct Overhead and | \$0 | Input overhead and administrative expenses paid by or charged directly to athletics including: |
| | Administrative Expenses | | Administrative/Overhead fees charged by the institution to athletics. Facilities maintenance. Security. |
| | | | Risk Management. Utilities. |
| | | | Equipment Repair. |
| | | | Telephone. Other Administrative Expenses. |
| 36 | Indirect Institutional Support | \$622,177 | Input overhead and administrative expenses NOT paid by or charged directly to athletics including: |
| | | | Administrative/Overhead fees <u>not charged</u> by the institution to athletics. Facilities maintenance. |
| | | | Security. |
| | | | Risk Management. Utilities. |
| | | | Equipment Repair. |
| | | | Telephone. Other Administrative Evenness. |
| | | | Other Administrative Expenses. Panet separt degree internal |
| | | | Do not report depreciation. Note: This category should equal Category 6. |
| 37 | Medical Expenses and Insurance | \$146,592 | Input medical expenses and medical insurance premiums for student-athletes. |
| 38 | Memberships and Dues | \$29,460 | Input memberships, conference and association dues. |
| 39 | Student-Athlete Meals (non- | \$34,385 | Include meal allowance and food/snacks provided to student-athletes. |
| | travel) | | Note: Meals provided during team travel should be reported in Category 28. |
| | Other Operating Expenses | \$81,951 | Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated |
| 40 | | | categories, including: |
| 40 | | | Non-team travel (conferences, etc.). Team banquets and awards. |
| 40 | | | Non-team travel (conferences, etc.). |
| | Bowl Expenses | \$0 | Non-team travel (conferences, etc.). Team banquets and awards. If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the |
| | Bowl Expenses | \$0 | Non-team travel (conferences, etc.). Team banquets and awards. If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section. |

Revenues/Expenses Details

1 Ticket Sales

\$25,173

Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|---------------------------------------|------------------|--------------------|-------------------------|
| Revenues by Source | Ticket Sales | Ticket Sales | Ticket Sales |
| Baseball | | | |
| Basketball | 3,383 | 2,720 | |
| Football | 13,871 | | |
| Golf | | | |
| Rowing | | | |
| Soccer | 1,543 | 1,989 | |
| Softball | | | |
| Swimming and Diving | | | |
| Tennis | | | |
| Track and Field, X-Country | | | |
| Volleyball | | 1,667 | |
| Others | | | |
| Subtotal All Teams | 18,797 | 6,376 | 0 |
| Revenue Not Related to Specific Teams | | | |
| Total Revenue | 18,797 | 6,376 | 0 |

| 2 | Direct State or Other |
|---|-----------------------|
| | Government Support |

\$0

Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|---------------------------------|---|---|---|
| Revenues by Source | Direct State or Other Government Support | Direct State or Other Government Support | Direct State or Other Government Support |
| Baseball | | | |
| Basketball | | | |
| Football | | | |
| Golf | | | |
| Rowing | | | |
| Soccer | | | |
| Softball | | | |
| Swimming and Diving | | | |
| Tennis | | | |
| Track and Field, X-Country | | | |
| Volleyball | | | |
| Others | | | |
| Subtotal All Teams | | 0 | 0 0 |
| Revenue Not Related to Specific | | | |
| Total Revenue | | 0 | 0 0 |

| 3 Student Fees \$0 | nput student fees assessed and restricted for support of intercollegiate athletics. | | |
|---------------------------------------|---|--------------------|-------------------------|
| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| Revenues by Source | Student Fees | Student Fees | Student Fees |
| Baseball | | | |
| Basketball | | | |
| Football | | | |
| Golf | | | |
| Rowing | | | |
| Soccer | | | |
| Softball | | | |
| Swimming and Diving | | | |
| Tennis | | | |
| Track and Field, X-Country | | | |
| /olleyball | | | |
| Others | | | |
| Subtotal All Teams | | 0 | 0 |
| Revenue Not Related to Specific Teams | | | |
| Total Revenue | | 0 | 0 |

4 Direct Institutional Support \$2,547,483

Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:

- Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition waivers, transfers)
- Federal work study support for student workers employed by athletics.
- Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|---------------------------------------|------------------------------|------------------------------|------------------------------|
| Revenues by Source | Direct Institutional Support | Direct Institutional Support | Direct Institutional Support |
| Baseball | 144,153 | | |
| Basketball | 131,906 | 124,542 | |
| Football | 335,818 | | |
| Golf | 34,734 | 33,734 | |
| Rowing | | 110,583 | |
| Soccer | 92,179 | 113,285 | |
| Softball | | 125,902 | |
| Swimming and Diving | 44,621 | 74,355 | |
| Tennis | 35,928 | 33,714 | |
| Track and Field, X-Country | 66,168 | 76,348 | |
| Volleyball | | 83,429 | |
| Others | | | |
| Subtotal All Teams | 885,507 | 775,892 | 0 |
| Revenue Not Related to Specific Teams | | | 886,084 |
| Total Revenue | 885,507 | 775,892 | 886,084 |

| 5 | Less - | | \$0 |
|---|-------------|--------|-----|
| | Transfers | | |
| | to | | |
| | Institution | | |
| | | | |
| | | | |
| | | | |
| R | evenues hy | Source | |

If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|---------------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Revenues by Source | Less - Transfers to Institution | Less - Transfers to Institution | Less - Transfers to Institution |
| Baseball | | | |
| Basketball | | | |
| Football | | | |
| Golf | | | |
| Rowing | | | |
| Soccer | | | |
| Softball | | | |
| Swimming and Diving | | | |
| Tennis Tennis | | | |
| Frack and Field, X-Country | | | |
| /olleyball | | | |
| Others | | | |
| Subtotal All Teams | | 0 | 0 |
| Revenue Not Related to Specific Teams | | | |
| Total Revenue | | 0 | 0 |

6 Indirect Institutional Support

\$622,177

Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:

- · Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- · Security.
- Risk Management.
- Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|---------------------------------------|--------------------------------|--------------------------------|--------------------------------|
| Revenues by Source | Indirect Institutional Support | Indirect Institutional Support | Indirect Institutional Support |
| Baseball | 28,977 | | |
| Basketball | 31,120 | 28,354 | |
| Football | 84,080 | | |
| Golf | 7,678 | 7,678 | |
| Rowing | | 29,755 | |
| Soccer | 18,026 | 25,953 | |
| Softball | | 27,838 | |
| Swimming and Diving | 13,634 | 13,634 | |
| Tennis | 8,675 | 7,678 | |
| Track and Field, X-Country | 17,332 | 17,332 | |
| Volleyball | | 18,026 | |
| Others | | | |
| Subtotal All Teams | 209,522 | 176,248 | 0 |
| Revenue Not Related to Specific Teams | | | 236,407 |
| Total Revenue | 209,522 | 176,248 | 236,407 |

| 6A | Indirect Institutional Support - |
|----|-----------------------------------|
| | Athletic Facilities Debt Service, |
| | Lease and Rental Fees |

\$0

Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|---|--|--|--|
| Revenues by Source | Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees | Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees | Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees |
| Baseball | | | |
| Basketball | | | |
| Football | | | |
| Golf | | | |
| Rowing | | | |
| Soccer | | | |
| Softball | | | |
| Swimming and Diving | | | |
| Tennis | | | |
| Track and Field, X- Country | | | |
| Volleyball | | | |
| Others | | | |
| Subtotal All Teams | 0 | 0 | |
| Revenue Not Related to Specific Teams | | | |
| Total Revenue | 0 | 0 | |

| 7 Guarantees | \$3,500 Input revenue received from p | Input revenue received from participation in away games. | | | |
|---------------------------------|---------------------------------------|--|-------------------------|--|--|
| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender | | |
| Revenues by Source | Guarantees | Guarantees | Guarantees | | |
| Baseball | | | | | |
| Basketball | | 3,000 | | | |
| Football | | | | | |
| Golf | | | | | |
| Rowing | | | | | |
| Soccer | | 500 | | | |
| Softball | | | | | |
| Swimming and Diving | | | | | |
| Tennis | | | | | |
| Track and Field, X-Country | | | | | |
| Volleyball | | | | | |
| Others | | | | | |
| Subtotal All Teams | | 3,500 | 0 | | |
| Revenue Not Related to Specific | Teams | | | | |
| Total Revenue | | 3,500 | 0 0 | | |

8 Contributions

\$386,078

Input contributions provided <u>and</u> used by athletics in the reporting year including:

- Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the
 operations of the athletics program.
- Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
- Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|---------------------------------------|------------------|--------------------|-------------------------|
| Revenues by Source | Contributions | Contributions | Contributions |
| Baseball | 58,429 | | |
| Basketball | 23,005 | 12,773 | |
| Football | 49,085 | | |
| Golf | 17,974 | 4,600 | |
| Rowing | | 15,361 | |
| Soccer | 25,902 | 28,048 | |
| Softball | | 34,575 | |
| Swimming and Diving | 25,887 | 25,887 | |
| Tennis | 3,250 | 1,410 | |
| Track and Field, X-Country | 18,877 | 17,045 | |
| Volleyball | | 1,430 | |
| Others | | | |
| Subtotal All Teams | 222,409 | 141,129 | 0 |
| Revenue Not Related to Specific Teams | | | 22,540 |
| Total Revenue | 222,409 | 141,129 | 22,540 |

9 In-Kind

\$0

Input market value of in-kind contributions in the reporting year including:

- Dealer provided automobiles.
- Equipment.
- Services.
- Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|---------------------------------------|------------------|--------------------|-------------------------|
| Revenues by Source | In-Kind | In-Kind | In-Kind |
| Baseball | | | |
| Basketball | | | |
| Football | | | |
| Golf | | | |
| Rowing | | | |
| Soccer | | | |
| Softball | | | |
| Swimming and Diving | | | |
| Tennis | | | |
| Track and Field, X-Country | | | |
| Volleyball | | | |
| Others | | | |
| Subtotal All Teams | | 0 | 0 0 |
| Revenue Not Related to Specific Teams | | | |
| Total Revenue | | 0 | 0 0 |

| 10 | Compensation and Benefits provided |
|----|------------------------------------|
| | by a third party |

\$0

Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:

- · Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- · Media income.
- Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|--|---|---|---|
| Revenues by Source | Compensation and Benefits provided by a third party | Compensation and Benefits provided by a third party | Compensation and Benefits provided by a third party |
| Baseball | | | |
| Basketball | | | |
| Football | | | |
| Golf | | | |
| Rowing | | | |
| Soccer | | | |
| Softball | | | |
| Swimming and Diving | | | |
| Tennis | | | |
| Track and Field, X-Country | | | |
| Volleyball | | | |
| Others | | | |
| Subtotal All Teams | 0 | 0 | 0 |
| Revenue Not Related to Specific Teams | | | |
| Total Revenue | 0 | 0 | 0 |

| 11 Media | \$0 | Input all revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions |
|----------|-----|--|
| Rights | Ψ | related to media rights - if applicable. |

Consult with your conference offices if you do not have the media rights distribution amount available.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|---------------------------------------|------------------|--------------------|-------------------------|
| Revenues by Source | Media Rights | Media Rights | Media Rights |
| Baseball | | | |
| Basketball | | | |
| Football | | | |
| Golf | | | |
| Rowing | | | |
| Soccer | | | |
| Softball | | | |
| Swimming and Diving | | | |
| Tennis | | | |
| Track and Field, X-Country | | | |
| Volleyball | | | |
| Others | | | |
| Subtotal All Teams | | 0 | 0 |
| Revenue Not Related to Specific Teams | | | |
| Total Revenue | | 0 | 0 0 |

12 NCAA Distributions

\$77,972

Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|---------------------------------------|--------------------|--------------------|-------------------------|
| Revenues by Source | NCAA Distributions | NCAA Distributions | NCAA Distributions |
| Baseball | 14,580 | | |
| Basketball | | | |
| Football | | | |
| Golf | | | |
| Rowing | | 11,704 | |
| Soccer | | | |
| Softball | | | |
| Swimming and Diving | | | |
| Tennis | | | |
| Track and Field, X-Country | 2,388 | | |
| Volleyball | | | |
| Others | | | |
| Subtotal All Teams | 16,968 | 11,704 | 0 |
| Revenue Not Related to Specific Teams | | | 49,300 |
| Total Revenue | 16,968 | 11,704 | 49,300 |

13 Conference Distributions (Non Media and Non Bowl)

\$3,566

Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|---------------------------------------|---|---|---|
| Revenues by Source | Conference Distributions (Non Media and Non Bowl) | Conference Distributions (Non Media and Non Bowl) | Conference Distributions (Non Media and Non Bowl) |
| Baseball | | | |
| Basketball | 1,914 | | |
| Football | | | |
| Golf | | | |
| Rowing | | | |
| Soccer | | | |
| Softball | | | |
| Swimming and Diving | | | |
| Tennis | | | |
| Track and Field, X-Country | | | |
| Volleyball | | | |
| Others | | | |
| Subtotal All Teams | 1,914 | 0 | 0 |
| Revenue Not Related to Specific Teams | | | 1,652 |
| Total Revenue | 1,914 | 0 | 1,652 |

14 Program, Novelty, Parking and Concession Sales

\$10,762

Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|---------------------------------|--|--|--|
| Revenues by Source | Program, Novelty, Parking and Concession Sales | Program, Novelty, Parking and Concession Sales | Program, Novelty, Parking and Concession Sales |
| Baseball | | | |
| Basketball | 1,996 | 1,996 | |
| Football | 4,774 | | |
| Golf | | | |
| Rowing | | | |
| Soccer | | | |
| Softball | | | |
| Swimming and Diving | | | |
| Tennis | | | |
| Track and Field, X-Country | | | |
| Volleyball | | 1,996 | |
| Others | | | |
| Subtotal All Teams | 6,770 | 3,992 | 0 |
| Revenue Not Related to Specific | | | |
| Total Revenue | 6,770 | 3,992 | 0 |

15 Royalties, Licensing, Advertisement and Sponsorships

\$10,100

Input revenues from:

- · Sponsorships.
- · Licensing Agreements.
- · Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|--|--|--|--|
| Revenues by Source | Royalties, Licensing, Advertisement and Sponsorships | Royalties, Licensing, Advertisement and Sponsorships | Royalties, Licensing, Advertisement and Sponsorships |
| Baseball | | | |
| Basketball | | | |
| Football | | | |
| Golf | | | |
| Rowing | | | |
| Soccer | | | |
| Softball | | | |
| Swimming and Diving | | | |
| Tennis | | | |
| Track and Field, X-Country | | | |
| Volleyball | | | |
| Others | | | |
| Subtotal All Teams | 0 | 0 | 0 |
| Revenue Not Related to Specific Teams | | | 10,100 |
| Total Revenue | 0 | 0 | 10,100 |

Sports Camp Revenues Input amounts received by the athletics department for sports camps and clinics. \$80,081 Men's Teams Only Women's Teams Only Not Allocated by Gender Revenues by Source **Sports Camp Revenues Sports Camp Revenues Sports Camp Revenues** Baseball Basketball 10,761 9,161 Football 4,168 Golf Rowing Soccer 1,917 5,520 Softball 8,902 Swimming and Diving 6,730 6,730 Tennis Track and Field, X-Country Volleyball 26,192 Others Subtotal All Teams 0 23,576 56,505 Revenue Not Related to Specific Teams Total Revenue 23,576 56,505 0

17 Athletics Restricted Endowment and Investments Income

\$46,911

Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics</u> <u>operations in the reporting year</u>.

This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|--|---|---|---|
| Revenues by Source | Athletics Restricted Endowment and Investments Income | Athletics Restricted Endowment and Investments Income | Athletics Restricted Endowment and Investments Income |
| Baseball | | | |
| Basketball | 1,288 | 1,288 | |
| Football | 583 | | |
| Golf | | | |
| Rowing | | 2,883 | |
| Soccer | | 1,009 | |
| Softball | | | |
| Swimming and Diving | | | |
| Tennis | 2,678 | | |
| Track and Field, X-Country | | | |
| Volleyball | | | |
| Others | | | |
| Subtotal All Teams | 4,549 | 5,180 | 0 |
| Revenue Not Related to Specific Teams | | | 37,182 |
| Total Revenue | 4,549 | 5,180 | 37,182 |

| 18 Other Operating Revenue | \$0 | Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories. |
|----------------------------|-----|---|
| Revenue | ΨΟ | categories. |

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the

comments section.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|---------------------------------------|-------------------------|-------------------------|-------------------------|
| Revenues by Source | Other Operating Revenue | Other Operating Revenue | Other Operating Revenue |
| Baseball | | | |
| Basketball | | | |
| Football | | | |
| Golf | | | |
| Rowing | | | |
| Soccer | | | |
| Softball | | | |
| Swimming and Diving | | | |
| Tennis | | | |
| Track and Field, X-Country | | | |
| Volleyball | | | |
| Others | | | |
| Subtotal All Teams | | 0 | 0 |
| Revenue Not Related to Specific Teams | | | |
| Total Revenue | | 0 | 0 0 |

| 19 | Bowl Revenues | | Input all amounts received related to participation in a post-season bowl game, including |
|-----|---------------|-----|---|
| . • | 20 | \$0 | mpar an amenio recented relative to participation in a post establishment, instituting |

- Expense reimbursements.
- Ticket sales.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|---------------------------------------|------------------|--------------------|-------------------------|
| Revenues by Source | Bowl Revenues | Bowl Revenues | Bowl Revenues |
| Baseball | | | |
| Basketball | | | |
| Football | | | |
| Golf | | | |
| Rowing | | | |
| Soccer | | | |
| Softball | | | |
| Swimming and Diving | | | |
| Tennis | | | |
| Track and Field, X-Country | | | |
| Volleyball | | | |
| Others | | | |
| Subtotal All Teams | | 0 | 0 0 |
| Revenue Not Related to Specific Teams | | | |
| Total Revenue | | 0 | 0 0 |

| Total Operating Revenues | | \$3,813,803 | Total of Categories 1-19. | |
|---------------------------------------|--------------------------|-------------|---------------------------|--------------------------|
| | Men's Teams Only | Wome | en's Teams Only | Not Allocated by Gender |
| Revenues by Source | Total Operating Revenues | Total | Operating Revenues | Total Operating Revenues |
| Baseball | 2 | 46,139 | | |
| Basketball | 2 | 08,373 | 180,834 | |
| Football | 4 | 92,379 | | |
| Golf | | 60,386 | 46,012 | |
| Rowing | | | 170,286 | |
| Soccer | 1. | 40,067 | 175,804 | |
| Softball | | | 197,217 | |
| Swimming and Diving | | 90,872 | 120,606 | |
| Tennis | | 50,531 | 42,802 | |
| Track and Field, X-Country | 1 | 04,765 | 110,725 | |
| Volleyball | | | 132,740 | |
| Others | | | | |
| Subtotal All Teams | 1,3 | 93,512 | 1,177,026 | 0 |
| Revenue Not Related to Specific Teams | | | | 1,243,265 |
| Total Revenue | 1,3 | 93,512 | 1,177,026 | 1,243,265 |

| 20 Athletic | Total Dollar | \$0 | Input the total amount of athletic stu | ident-aid for the reporting year includ | ling: | | | | |
|----------------------------|------------------------------------|---------------------------------|---|--|---|------------------------|--|--|--|
| Student Aid | t Amount | Ţ, | Summer school. Tuition discounts and waivers (unless it is a discount or waiver available to the general student body). Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility). | | | | | | |
| | | | equivalencies in column B. Please r actual number of student athletes re | nter the athletic aid equivalencies in content that these equivalency calculation eceiving athletic aid by sport (whole not ding cost of attendance, in the last content in the last conte | ns should NOT include cost of a numbers) in the fourth column a | attendance. Enter the | | | |
| | | | Related to Specific Teams. It is perr | es (student-managers, graduate assis missible to report only dollars in the E ries for Equivalencies, Number of Stu | xpenses Not Related to Specific | Teams row as long | | | |
| | | | _ | vithin the NCAA's Compliance Assistatically populate to the athletic student button is clicked. | | | | | |
| | Total Equivalencies Awarded | 0 | | | | | | | |
| | Total Students Receiving Aid | 0 | | | | | | | |
| | | | Male Athle | ete Scholarships | | | | | |
| Sport | | Athletic Aid Equivalency (A) | Exhausted Eligibility or Medical Equivalency (B) | Total Equivalencies Awarded in 2015-2016 (A+B) | Number of Students Receiving Athletic Aid | Total Dollar Amount | | | |
| Baseball | | | | | | | | | |
| Basketball | | | | | | | | | |
| Football | | | | | | | | | |
| Golf | | | | | | | | | |
| Soccer | | | | | | | | | |
| Swimming a | and Diving | | | | | | | | |
| Tennis | | | | | | | | | |
| Track and F Country | Field, X- | | | | | | | | |
| Expenses N Specific Tea | lot Related to ams | | | | | | | | |
| Totals | | 0 | 0 | 0 | 0 | 0 | | | |
| | | | Female Ath | lete Scholarships | | | | | |
| Sport | | Athletic Aid Equivalency (A) | Exhausted Eligibility or Medical Equivalency (B) | Total Equivalencies Awarded in 2015-2016 (A+B) | Number of Students Receiving Athletic Aid | Total Dollar Amount | | | |
| Basketball | | 1 | | | | 1 | | | |

Golf

Rowing

| Soccer | | | | | |
|--|---------------------------------|---|--|--|------------------------|
| Softball | | | | | |
| Swimming and Diving | | | | | |
| Tennis | | | | | |
| Track and Field, X- Country | | | | | |
| Volleyball | | | | | |
| Expenses Not Related to Specific Teams | | | | | |
| Totals | 0 | 0 | 0 | 0 | 0 |
| | | Not Allocated by | Gender Scholarships | | |
| Sport | Athletic Aid Equivalency (A) | Exhausted Eligibility or Medical Equivalency (B) | Total Equivalencies Awarded in 2015-2016 (A+B) | Number of Students Receiving Athletic Aid | Total Dollar Amount |
| Expenses Not Related to Specific Teams | | | | | |
| Totals | 0 | 0 | 0 | 0 | 0 |

21 Guarantees \$21,075 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|--|------------------|--------------------|-------------------------|
| Expenses by Object of Expenditure | Guarantees | Guarantees | Guarantees |
| Baseball | | | |
| Basketball | 13,138 | 5,544 | |
| Football | | | |
| Golf | | | |
| Rowing | | | |
| Soccer | 1,567 | 826 | |
| Softball | | | |
| Swimming and Diving | | | |
| Tennis | | | |
| Track and Field, X-Country | | | |
| Volleyball | | | |
| Others | | | |
| Subtotal All Teams | 14,705 | 6,370 | 0 |
| Expenses Not Related to Specific Teams | | | |
| Total Expenses | 14,705 | 6,370 | 0 |

22 Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities

\$962,929

Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- · Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

23 Coaching Salaries, Benefits and Bonuses paid by a Third Party

\$0

Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:

- · Car stipend.
- · Country club membership.
- Allowances for clothing, housing, entertainment.
- · Speaking fees.
- Camps compensation.
- · Media income.
- · Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

Men's Teams Coaching Expenses

| | Men's Teams Head Coaches | | | | Men's Teams Assistant Coaches | | | | |
|---|---------------------------|------|--|--|-------------------------------|------|--|--|--|
| Sport | Number of Positions | FTE | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching Salaries, Benefits and Bonuses paid by a Third Party | Number of Positions | FTE | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching Salaries, Benefits and Bonuses paid by a Third Party | |
| Baseball | 1 | 0.75 | 53,863 | | 3 | 0.51 | 19,440 | | |
| Basketball | 1 | 0.75 | 62,156 | | 3 | 0.45 | 17,280 | | |
| Football | 1 | 0.8 | 76,448 | | 9 | 2.35 | 141,000 | | |
| Golf | 1 | 0.3 | 13,284 | | 1 | 0.1 | 3,780 | | |
| Soccer | 1 | 0.5 | 32,469 | | 4 | 0.34 | 12,960 | | |
| Swimming and Diving | 1 | 0.32 | 27,243 | | 2 | 0.2 | 7,560 | | |
| Tennis | 1 | 0.3 | 15,498 | | 2 | 0.1 | 3,780 | | |
| Track and Field, X- | 1 | 0.4 | 27,708 | | 5 | 0.4 | 15,390 | | |
| Country | | | | | | | | | |
| Subtotal All Teams | 8 | 4.12 | 308,669 | 0 | 29 | 4.45 | 221,190 | 0 | |
| Expenses Not Related to Specific Teams | | | | | | | | | |
| Total Expenses | | | 308669 | 0 | | | 221190 | 0 | |

Women's Teams Coaching Expenses

Women's Teams Head Coaches

Women's Teams Assistant Coaches

| Sport | Number of Positions | FTE | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching Salaries, Benefits and Bonuses paid by a Third Party | Number of Positions | FTE | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching Salaries Benefits and Bonuses paid by a Third Party |
|---|---------------------------|------|--|--|---------------------------|------|--|---|
| Basketball | 1 | 0.75 | 54,762 | | 3 | 0.45 | 17,280 | |
| Golf | 1 | 0.3 | 13,284 | | 1 | 0.1 | 3,780 | |
| Rowing | 1 | 1 | 56,403 | | 2 | 0.25 | 9,720 | |
| Soccer | 1 | 0.75 | 53,575 | | 3 | 0.34 | 12,960 | |
| Softball | 1 | 0.75 | 54,712 | | 4 | 0.42 | 16,200 | |
| Swimming and Diving | 1 | 0.32 | 27,243 | | 2 | 0.2 | 7,560 | |
| Tennis | 1 | 0.3 | 13,284 | | 3 | 0.1 | 3,780 | |
| Track and Field, X- Country | 1 | 0.4 | 27,708 | | 5 | 0.4 | 15,390 | |
| Volleyball | 1 | 0.5 | 32,469 | | 2 | 0.34 | 12,960 | |
| Subtotal All Teams | 9 | 5.07 | 333,440 | 0 | 25 | 2.60 | 99,630 | 0 |
| Expenses Not Related to Specific Teams | | | | | | | | |
| Total Expenses | | | 333440 | 0 | | | 99630 | 0 |

24 Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities

\$695,700

Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:

- · Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

25 Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party

\$0

Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:

- Car stipend.
- · Country club membership.
- · Allowances for clothing, housing, entertainment.
- · Speaking fees.
- Camps compensation.
- · Media income.
- · Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

| | Men's Team | s Only | Women's Tea | ms Only | Not Allocated by Gender | | |
|--|---|---|---|---|---|--|--|
| Expenses by Object of Expenditure | Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities | Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party | Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities | Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party | Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities | Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party | |
| Baseball | | | | | | | |
| Basketball | | | | | | | |
| Football | | | | | | | |
| Golf | | | | | | | |
| Rowing | | | | | | | |
| Soccer | | | | | | | |
| Softball | | | | | | | |
| Swimming and Diving | | | | | | | |
| Tennis | | | | | | | |
| Track and Field, X- Country | | | | | | | |
| Volleyball | | | | | | | |
| Others | | | | | | | |
| Subtotal All Teams | 0 | 0 | 0 | 0 | 0 | 0 | |
| Expenses Not Related to Specific Teams | | | | | 695,700 | | |

| 26 Severance Payments Input severance payments and applicable benefits recognized for past coaching and administrative personnel. | | | | | | |
|---|--------------------|---------------------------------------|-------------------------|--|--|--|
| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender | | | |
| Expenses by Object of Expenditure | Severance Payments | Severance Payments Severance Payments | | | | |
| Baseball | | | | | | |
| Basketball | | | | | | |
| Football | | | | | | |
| Golf | | | | | | |
| Rowing | | | | | | |
| Soccer | | | | | | |
| Softball | | | | | | |
| Swimming and Diving | | | | | | |
| Tennis Tennis | | | | | | |
| rack and Field, X-Country | | | | | | |
| /olleyball | | | | | | |
| Others | | | | | | |
| Subtotal All Teams | | 0 | 0 | | | |
| Expenses Not Related to Specific Teams | | | | | | |
| otal Expenses | | 0 | 0 | | | |

27 Recruiting

\$35,506

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|--|------------------|--------------------|-------------------------|
| Expenses by Object of Expenditure | Recruiting | Recruiting | Recruiting |
| Baseball | 700 | | |
| Basketball | 1,852 | 2,443 | |
| Football | 11,329 | | |
| Golf | 700 | 700 | |
| Rowing | | 966 | |
| Soccer | 700 | 700 | |
| Softball | | 1,420 | |
| Swimming and Diving | 350 | 350 | |
| Tennis | 400 | 400 | |
| Track and Field, X-Country | 400 | 400 | |
| Volleyball | | 2,154 | |
| Others | | | |
| Subtotal All Teams | 16,431 | 9,533 | 0 |
| Expenses Not Related to Specific Teams | | | 9,542 |
| Total Expenses | 16,431 | 9,533 | 9,542 |

28 Team Travel \$630,146 Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

Note: Expenses related to post-season bowls should be included in Category 41.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|--|------------------|--------------------|-------------------------|
| Expenses by Object of Expenditure | Team Travel | Team Travel | Team Travel |
| Baseball | 115,903 | | |
| Basketball | 48,117 | 28,354 | |
| Football | 63,329 | | |
| Golf | 14,010 | 12,071 | |
| Rowing | | 34,107 | |
| Soccer | 35,749 | 39,447 | |
| Softball | | 58,916 | |
| Swimming and Diving | 23,415 | 39,025 | |
| Tennis | 8,254 | 8,609 | |
| Track and Field, X-Country | 28,879 | 33,321 | |
| Volleyball | | 38,640 | |
| Others | | | |
| Subtotal All Teams | 337,656 | 292,490 | 0 |
| Expenses Not Related to Specific Teams | | | |
| Total Expenses | 337,656 | 292,490 | 0 |

29 Sports Equipment, Uniforms and Supplies

\$225,883

Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.

Note: Expenses related to post-season bowls should be included in Category 41.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|-----------------------------------|--|--|--|
| Expenses by Object of Expenditure | Sports Equipment, Uniforms and Supplies | Sports Equipment, Uniforms and Supplies | Sports Equipment, Uniforms and Supplies |
| Baseball | 16,283 | | |
| Basketball | 11,072 | 11,876 | |
| Football | 26,044 | | |
| Golf | 12,084 | 4,201 | |
| Rowing | | 12,075 | |
| Soccer | 7,375 | 9,528 | |
| Softball | | 28,617 | |
| Swimming and Diving | 4,305 | 7,175 | |
| Tennis | 1,908 | 2,035 | |
| Track and Field, X-Country | 8,307 | 9,585 | |
| Volleyball | | 4,832 | |
| Others | | | |
| Subtotal All Teams | 87,378 | 89,924 | |
| Expenses Not Related to Specific | | | 48,58 |
| Total Expenses | 87,378 | 89,924 | 48,58 |

30 Game \$110,792

Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Note: Expenses related to post-season bowls should be included in Category 41.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|--|------------------|--------------------|-------------------------|
| Expenses by Object of Expenditure | Game Expenses | Game Expenses | Game Expenses |
| Baseball | 8,585 | | |
| Basketball | 11,968 | 12,580 | |
| Football | 24,955 | | |
| Golf | 4,913 | 2,830 | |
| Rowing | | 2,035 | |
| Soccer | 8,337 | 8,880 | |
| Softball | | 5,755 | |
| Swimming and Diving | 1,784 | 1,784 | |
| Tennis | 250 | 250 | |
| Track and Field, X-Country | 2,132 | 2,132 | |
| Volleyball | | 11,622 | |
| Others | | | |
| Subtotal All Teams | 62,924 | 47,868 | 0 |
| Expenses Not Related to Specific Teams | | | |
| Total Expenses | 62,924 | 47,868 | 0 |

31 Fund Raising, Marketing and Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting \$45,872 Promotion publications and such. Men's Teams Only Women's Teams Only Not Allocated by Gender Fund Raising, Marketing and Fund Raising, Marketing and Fund Raising, Marketing and **Expenses by Object of Expenditure** Promotion Promotion Promotion Baseball 300 Basketball 640 640 Football 1,279 Golf 700 700 Rowing 700 Soccer 6,704 8,628 Softball 750 Swimming and Diving 632 632 Tennis 764 791 Track and Field, X-Country 500 500 Volleyball 400 Others Subtotal All Teams 0 11,519 13,741 Expenses Not Related to Specific 20,612 Teams **Total Expenses** 11,519 13,741 20,612 32 Sports Camp Expenses

\$17,134

Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|--|----------------------|----------------------|-------------------------|
| Expenses by Object of Expenditure | Sports Camp Expenses | Sports Camp Expenses | Sports Camp Expenses |
| Baseball | | | |
| Basketball | 2,125 | 1,970 | |
| Football | 540 | | |
| Golf | | | |
| Rowing | | | |
| Soccer | 257 | 353 | |
| Softball | | 1,020 | |
| Swimming and Diving | 2,212 | 2,212 | |
| Tennis | | | |
| Track and Field, X-Country | | | |
| Volleyball | | 6,445 | |
| Others | | | |
| Subtotal All Teams | 5,134 | 12,000 | 0 |
| Expenses Not Related to Specific Teams | | | |
| Total Expenses | 5,134 | 12,000 | 0 |

33 Spirit Groups

\$7,890 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

Note: Expenses related to post-season bowls should be included in Category 41.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|--|------------------|--------------------|-------------------------|
| Expenses by Object of Expenditure | Spirit Groups | Spirit Groups | Spirit Groups |
| Baseball | | | |
| Basketball | | | |
| Football | | | |
| Golf | | | |
| Rowing | | | |
| Soccer | | | |
| Softball | | | |
| Swimming and Diving | | | |
| Tennis | | | |
| Track and Field, X-Country | | | |
| Volleyball | | | |
| Others | | | |
| Subtotal All Teams | | 0 | 0 |
| Expenses Not Related to Specific Teams | | | 7,890 |
| Total Expenses | | 0 | 0 7,890 |

34 Athletic Facilities Debt Service, Leases and Rental Fee

\$21,934

Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|--|---|---|---|
| Expenses by Object of Expenditure | Athletic Facilities Debt Service, Leases and Rental Fee | Athletic Facilities Debt Service, Leases and Rental Fee | Athletic Facilities Debt Service, Leases and Rental Fee |
| Baseball | | | |
| Basketball | | | |
| Football | 5,582 | | |
| Golf | 559 | 557 | |
| Rowing | | 2,560 | |
| Soccer | | | |
| Softball | | | |
| Swimming and Diving | | | |
| Tennis | 6,338 | 6,338 | |
| Track and Field, X-Country | | | |
| Volleyball | | | |
| Others | | | |
| Subtotal All Teams | 12,479 | 9,455 | 0 |
| Expenses Not Related to Specific Teams | | | |
| Total Expenses | 12,479 | 9,455 | 0 |

35 Direct Overhead and Administrative Expenses

\$0

Input overhead and administrative expenses paid by or charged directly to athletics including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|--|--|--|--|
| Expenses by Object of Expenditure | Direct Overhead and Administrative Expenses | Direct Overhead and Administrative Expenses | Direct Overhead and Administrative Expenses |
| Baseball | | | |
| Basketball | | | |
| Football | | | |
| Golf | | | |
| Rowing | | | |
| Soccer | | | |
| Softball | | | |
| Swimming and Diving | | | |
| Tennis | | | |
| Track and Field, X-Country | | | |
| Volleyball | | | |
| Others | | | |
| Subtotal All Teams | 0 | C | |
| Expenses Not Related to Specific Feams | | | |
| Total Expenses | 0 | C | |

36 Indirect Institutional Support

\$622,177

Input overhead and administrative expenses ${\color{red} {\bf NOT}}$ paid by or charged directly to athletics including:

- Administrative/Overhead fees not charged by the institution to athletics.
- Facilities maintenance.
- · Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|--|--------------------------------|--------------------------------|--------------------------------|
| Expenses by Object of Expenditure | Indirect Institutional Support | Indirect Institutional Support | Indirect Institutional Support |
| Baseball | 28,977 | | |
| Basketball | 31,120 | 28,354 | |
| Football | 84,080 | | |
| Golf | 7,678 | 7,678 | |
| Rowing | | 29,755 | |
| Soccer | 18,026 | 25,953 | |
| Softball | | 27,838 | |
| Swimming and Diving | 13,634 | 13,634 | |
| ennis | 8,675 | 7,678 | |
| rack and Field, X-Country | 17,332 | 17,332 | |
| /olleyball | | 18,026 | |
| Others | | | |
| Subtotal All Teams | 209,522 | 176,248 | |
| expenses Not Related to Specific Teams | | | 236,4 |
| Total Expenses | 209,522 | 176,248 | 236,4 |

| 37 Medical Expenses and Insurance | \$146,592 Input medical expenses and medical insurance premiums for student-athletes. | | |
|--|---|--------------------------------|--------------------------------|
| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| Expenses by Object of Expenditure | Medical Expenses and Insurance | Medical Expenses and Insurance | Medical Expenses and Insurance |
| Baseball | | | |
| Basketball | | | |
| Football | | | |
| Golf | | | |
| Rowing | | | |
| Soccer | | | |
| Softball | | | |
| Swimming and Diving | | | |
| Tennis | | | |
| Track and Field, X-Country | | | |
| Volleyball | | | |
| Others | | | |
| Subtotal All Teams | 0 | 0 | |
| Expenses Not Related to Specific Teams | | | 146,592 |
| Total Expenses | 0 | 0 | 146,592 |

| 38 Memberships and Dues | \$29,460 Input members | hips, conference and association dues. | |
|--|------------------------|--|-------------------------|
| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
| Expenses by Object of Expenditure | Memberships and Dues | Memberships and Dues | Memberships and Dues |
| Baseball | | 15 | |
| Basketball | 16 | 55 2 | 90 |
| Football | 46 | 55 | |
| Golf | 24 | 40 | 90 |
| Rowing | | 7 | 50 |
| Soccer | 4. | 0 2 | 80 |
| Softball | | 1 | 30 |
| Swimming and Diving | | | |
| Tennis | 24 | 2 | 40 |
| Track and Field, X-Country | 20 | 00 2 | 00 |
| Volleyball | | 1 | 80 |
| Others | | | |
| Subtotal All Teams | 1,76 | 2,1 | 60 |
| Expenses Not Related to Specific Teams | | | 25,538 |
| Total Expenses | 1,76 | 2,1 | 60 25,535 |

39 Student-Athlete Meals (non-travel)

\$34,385

Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|--|------------------------------------|------------------------------------|------------------------------------|
| Expenses by Object of Expenditure | Student-Athlete Meals (non-travel) | Student-Athlete Meals (non-travel) | Student-Athlete Meals (non-travel) |
| Baseball | | | |
| Basketball | 2,040 | 1,200 | |
| Football | 13,640 | | |
| Golf | | | |
| Rowing | | | |
| Soccer | 6,011 | 4,457 | |
| Softball | | | |
| Swimming and Diving | | | |
| Tennis | | | |
| Track and Field, X-Country | 1,787 | 2,027 | |
| Volleyball | | 3,223 | |
| Others | | | |
| Subtotal All Teams | 23,478 | 10,907 | |
| Expenses Not Related to Specific Teams | | | |
| Total Expenses | 23,478 | 10,907 | |

40 Other Operating Expenses

\$81,951

Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:

- Non-team travel (conferences, etc.).
- Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|--|--------------------------|--------------------------|--------------------------|
| Expenses by Object of Expenditure | Other Operating Expenses | Other Operating Expenses | Other Operating Expenses |
| Baseball | 2,043 | | |
| Basketball | 4,567 | 6,226 | |
| Football | 12,722 | | |
| Golf | 179 | 122 | |
| Rowing | | 940 | |
| Soccer | 783 | 1,494 | |
| Softball | | 1,859 | |
| Swimming and Diving | 1,180 | 1,180 | |
| Tennis | 789 | 389 | |
| Track and Field, X-Country | 2,130 | 2,130 | |
| Volleyball | | 1,738 | |
| Others | | | |
| Subtotal All Teams | 24,393 | 16,078 | 0 |
| Expenses Not Related to Specific Teams | | | 41,480 |
| Total Expenses | 24,393 | 16,078 | 41,480 |

41 Bowl Expenses

\$0

Input all expenditures related to participation in a post-season bowl game, including:

- Team travel, lodging and meal expenses.
- Bonuses related to bowl participation.
- Spirit groups.
- Uniforms.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|--|------------------|--------------------|-------------------------|
| Expenses by Object of Expenditure | Bowl Expenses | Bowl Expenses | Bowl Expenses |
| Baseball | | | |
| Basketball | | | |
| Football | | | |
| Golf | | | |
| Rowing | | | |
| Soccer | | | |
| Softball | | | |
| Swimming and Diving | | | |
| Tennis | | | |
| Track and Field, X-Country | | | |
| Volleyball | | | |
| Others | | | |
| Subtotal All Teams | | 0 | 0 |
| Expenses Not Related to Specific Teams | | | |
| Total Expenses | | 0 | 0 0 |

Total Expenses

Total Operating Expenses Total of Categories 20-41. \$3,689,426 Men's Teams Only Women's Teams Only Not Allocated by Gender **Expenses by Object of Expenditure Total Operating Expenses Total Operating Expenses Total Operating Expenses** Baseball 246,139 Basketball 206,240 171,519 Football 461,413 Golf 58,127 46,013 Rowing 150,011 Soccer 131,348 167,081 Softball 197,217 Swimming and Diving 82,315 100,795 Tennis 46,896 43,794 Track and Field, X-Country 104,765 110,725 Volleyball 132,689 Others Subtotal All Teams 0 1,337,243 1,119,844 Expenses Not Related to Specific Teams 0 0 1,232,339

1,337,243

1,119,844

1,232,339

| Other Reporting Items | |
|---|-------------|
| AUP Data Categories: | |
| Excess Transfers to Institution: | |
| 50 - Excess Transfers to Institution: | 0 |
| FY15: \$0 | |
| Conference Realignment Expenses: | |
| 51 - Conference Realignment Expenses: | 0 |
| FY15: \$0 | |
| Total debt outstanding on athletic and university facilities: | |
| 52 - Total Athletics Related Debt: | 0 |
| FY15: \$0 | |
| 53 - Total Institutional Debt: | 61,814,765 |
| FY15: \$63,230,995 | |
| Value of Athletics Dedicated and Institutional Endowments: | |
| 54 - Athletics Dedicated Endowments: | 909,431 |
| FY15: \$987,854 | |
| 55 - Institutional Endowments: | 80,499,771 |
| FY15: \$85,581,439 | |
| Total Athletics Related Capital Expenditures: | |
| 56 - Athletics Related Capital Expenditures: | 66,000 |
| FY15: | |
| Other Data Categories: | |
| Total Operating Expenses of the Entire Institution as Indicated on the Institution's Financial Statement: | |
| Institutional Expenses: | 103,249,222 |
| FY15: \$101,474,142 | |
| Total annual debt service on athletic and university facilities: | |
| Athletically-Related Facilities Annual Debt Service: | 0 |
| FY15: \$0 | |
| Institution's Annual Debt Service: | 4,316,893 |
| FY15: \$3,813,213 | , , , , , |
| Institution's Education and General Expenses: | |
| E & G: | 74,572,378 |
| FY15: \$74,411,042 | |
| Average Cost of Full Grant-In-Aid: | |
| In-State: | 48,280 |
| FY15: \$46,760 | |

| Out-of-State: FY15: \$46,760 | 48,280 |
|---------------------------------|--------|
| Total Cost of Attendance: | |
| In-State: FY15: \$50,258 | 51,838 |
| Out-of-State: FY15: \$50,258 | 51,838 |

Athletics Participation

Table 471 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this

| | | Number of F | Participants | | Participants a Second Team | Number of Participants Participating on a Third Team | | |
|---------------------------------------|---------------|-------------|---------------|-------------|-------------------------------|--|---------------|--|
| Sport | Coed Teams | Men's Teams | Women's Teams | Men's Teams | Women's Teams | Men's Teams | Women's Teams | |
| Baseball | | 37 | | 2 | | | | |
| Basketball | | 17 | 16 | 1 | 2 | | | |
| Cross Country | | 15 | 17 | 11 | 8 | | | |
| Football | | 93 | | 7 | | | | |
| Golf | | 10 | 8 | | | | | |
| Rowing | | | 40 | | 1 | | | |
| Soccer | | 34 | 30 | | 1 | | | |
| Softball | | | 22 | | | | | |
| Swimming and Diving | | 15 | 25 | | 1 | | | |
| Tennis | | 10 | 11 | | | | | |
| Track, Outdoor | | 24 | 28 | 17 | 10 | | | |
| Volleyball | | | 19 | | 1 | | | |
| Others | | | | | | | | |
| Total Participants | | 255 | 216 | 38 | 24 | 0 | (| |
| Participant Proportion | | 54.1% | 45.9% | | | | | |
| Jnduplicated Count of Participants | | 236 | 204 | | | | | |

| Table 2A | | 8 Table 2 | A Head Coad | ches Assignments Men's Tea | ams | | | |
|-----------------------------------|---------------------------------|---------------------------------|-------------------------------------|---|---------------------------------|---------------------------------|-------------------------------------|---|
| | | | | Head Coaches o | of Men's Teams | | | |
| | | Male Coad | hes - Head Cou | nt | | Female Co | aches - Head Co | ount |
| Sport | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer |
| Baseball | | 1 | 1 | | | | | |
| Basketball | | 1 | 1 | | | | | |
| Football | | 1 | 1 | | | | | |
| Golf | | 1 | | 1 | | | | |
| Soccer | | 1 | | 1 | | | | |
| Swimming and Diving | | 1 | 1 | | | | | |
| Tennis | | 1 | | 1 | | | | |
| Frack and Field, X- Country | | | | | | 1 | 1 | |
| Others | | | | | | | | |
| Coaching Position | 0 | 7 | 4 | 3 | 0 | 1 | 1 | 0 |

| Table 2B | | 9 Table 28 | 3 Head Coacl | nes Assignments Women's T | eams | | | |
|-----------------------------------|---------------------------------|---------------------------------|-------------------------------------|---|---------------------------------|---------------------------------|-------------------------------------|---|
| | | | | Head Coaches of | Women's Teams | ; | | |
| | | Male Coad | ches - Head Cou | nt | | Female Coa | aches - Head Co | unt |
| Sport | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer |
| Basketball | | | | | | 1 | 1 | |
| Golf | | 1 | | 1 | | | | |
| Rowing | | 1 | 1 | | | | | |
| Soccer | | 1 | 1 | | | | | |
| Softball | | 1 | 1 | | | | | |
| Swimming and Diving | | 1 | 1 | | | | | |
| Tennis | | | | | | 1 | | 1 |
| Frack and Field, X- Country | | | | | | 1 | 1 | |
| /olleyball | | 1 | | 1 | | | | |
| Others | | | | | | | | |
| Coaching Position | 0 | 6 | 4 | 2 | 0 | 3 | 2 | 1 |

| Table 3A | | 29 Table 3A | Assistant Co | oaches Assignments Men's T | eams | | | |
|-----------------------------------|---------------------------------|---------------------------------|-------------------------------------|---|---------------------------------|---------------------------------|-------------------------------------|---|
| | | | | Assistant Coaches | of Men's Team | ıs | | |
| | | Male Coac | hes - Head Cou | nt | | Female Coa | aches - Head Co | unt |
| Sport | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer |
| Baseball | | 3 | | 3 | | | | |
| Basketball | | 3 | | 3 | | | | |
| Football | | 8 | 2 | 6 | | 1 | | 1 |
| Golf | | 1 | | 1 | | | | |
| Soccer | | 4 | | 4 | | | | |
| Swimming and Diving | | 1 | | 1 | | 1 | | 1 |
| Tennis | | 2 | | 2 | | | | |
| Track and Field, X- Country | | 3 | 1 | 2 | | 2 | | 2 |
| Others | | | | | | | | |
| Coaching Position | 0 | 25 | 3 | 22 | 0 | 4 | 0 | 4 |

| Table 3B | | Table 3B | Assistant Co | aches Assignments Women' | s Teams | | | |
|-----------------------------------|---------------------------------|---------------------------------|-------------------------------------|---|---------------------------------|---------------------------------|-------------------------------------|---|
| | | | | Assistant Coaches | of Women's Tea | ms | | |
| | | Male Coad | hes - Head Cou | nt | | Female Coa | aches - Head Co | unt |
| Sport | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer |
| Basketball | | 2 | | 2 | | 1 | | 1 |
| Golf | | 1 | | 1 | | | | |
| Rowing | | | | | | 2 | | 2 |
| Soccer | | 2 | | 2 | | 1 | | 1 |
| Softball | | 2 | | 2 | | 2 | | 2 |
| Swimming and Diving | | 1 | | 1 | | 1 | | 1 |
| Tennis | | 2 | | 2 | | 1 | | 1 |
| Track and Field, X- Country | | 3 | 1 | 2 | | 2 | | 2 |
| Volleyball | | 1 | | 1 | | 1 | | 1 |
| Others | | | | | | | | |
| Coaching Position | 0 | 14 | 1 | 13 | 0 | 11 | 0 | 11 |

Operating Expenses

Table 4 -Operating Expenses

\$918,240

All expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as ``game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials. This is calculated from data entered earlier in the system.

| | Operating Ex | penses | Per Capita Expenses | | |
|----------------------------|--------------|---------------|---------------------|---------------|--|
| Sport | Men's Teams | Women's Teams | Men's Teams | Women's Teams | |
| Baseball | 140,771 | | 3,805 | | |
| Basketball | 71,157 | 52,810 | 4,186 | 3,301 | |
| Football | 114,328 | | 1,229 | | |
| Golf | 31,007 | 19,102 | 3,101 | 2,388 | |
| Rowing | | 48,217 | | 1,205 | |
| Soccer | 51,461 | 57,855 | 1,514 | 1,929 | |
| Softball | | 93,288 | | 4,240 | |
| Swimming and Diving | 29,504 | 47,984 | 1,967 | 1,919 | |
| Tennis | 10,412 | 10,894 | 1,041 | 990 | |
| Track and Field, X-Country | 39,318 | 45,038 | 1,008 | 1,001 | |
| Volleyball | | 55,094 | | 2,900 | |
| Others | | | | | |
| Total Operating Expense | 487,958 | 430,282 | 1,914 | 1,992 | |
| Percent of Total | 53.1% | 46.9% | | | |

| Comments | | |
|----------|------------------------------|--|
| Comments | Please include any comments. | |
| | | |
| | | |
| | | |
| | | |
| | | |

Revenues By Sport

Table 7 --Revenues.

\$3,191,626

You must also include revenues attributable to intercollegiate athletic activities. This means revenues from appearance guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program advertising and sales, radio and television, royalties, signage and other sponsorships, sports camps, State or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender | Total |
|---|-------------------|--------------------|-------------------------|-------------------|
| Revenues Attributable to Specific Teams | Table 7 Revenues. | Table 7 Revenues. | Table 7 Revenues. | Table 7 Revenues. |
| Baseball | 217,162 | | | 217,162 |
| Basketball | 177,253 | 152,480 | | 329,733 |
| Football | 408,299 | | | 408,299 |
| Golf | 52,708 | 38,334 | | 91,042 |
| Rowing | | 140,531 | | 140,531 |
| Soccer | 122,041 | 149,851 | | 271,892 |
| Softball | | 169,379 | | 169,379 |
| Swimming and Diving | 77,238 | 106,972 | | 184,210 |
| Tennis | 41,856 | 35,124 | | 76,980 |
| Track and Field, X-Country | 87,433 | 93,393 | | 180,826 |
| Volleyball | | 114,714 | | 114,714 |
| Others | | | | |
| Total Revenue excluding football and basketball | 598,438 | 848,298 | 0 | 1,446,736 |
| Total Revenue | 1,183,990 | 1,000,778 | 0 | 2,184,768 |
| Revenue Not Related to Specific Teams | | | 1,006,858 | 1,006,858 |
| Grand Total Revenue | 1,183,990 | 1,000,778 | 1,006,858 | 3,191,626 |

Expenses By Sport

Table 8 --Expenses.

\$3,045,315

Expenses attributable to intercollegiate athletic activities. These include appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses i.e.(game-day expenses), promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.

| | Men's Teams Only | Women's Teams Only | Not Allocated by Gender | Total |
|--|-------------------|--------------------|-------------------------|-------------------|
| Expenses Attributable to Specific Teams | Table 8 Expenses. | Table 8 Expenses. | Table 8 Expenses. | Table 8 Expenses. |
| Baseball | 217,162 | | | 217,162 |
| Basketball | 175,120 | 143,165 | | 318,285 |
| Football | 371,751 | | | 371,751 |
| Golf | 49,890 | 37,778 | | 87,668 |
| Rowing | | 117,696 | | 117,696 |
| Soccer | 113,322 | 141,128 | | 254,450 |
| Softball | | 169,379 | | 169,379 |
| Swimming and Diving | 68,681 | 87,161 | | 155,842 |
| Tennis | 31,883 | 29,778 | | 61,661 |
| Track and Field, X-Country | 87,433 | 93,393 | | 180,826 |
| Volleyball | | 114,663 | | 114,663 |
| Others | | | | 0 |
| Total Expenses excluding football and basketball | 568,371 | 790,976 | 0 | 1,359,347 |
| Total Expenses | 1,115,242 | 934,141 | 0 | 2,049,383 |
| Expenses Not Related to Specific Teams | | | 995,932 | 995,932 |
| Grand Total Expenses | 1,115,242 | 934,141 | 995,932 | 3,045,315 |

Miscellaneous Information

Related

Athletically Input the total amount of athletic student-aid for the reporting year including:

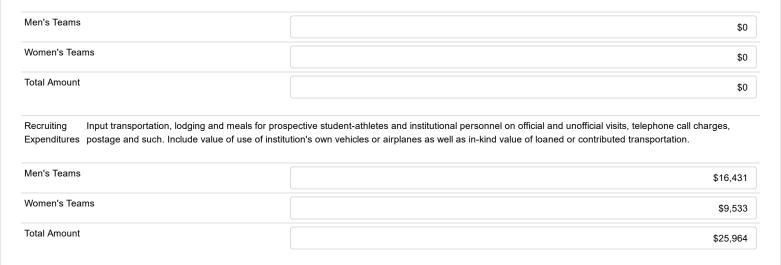
Student Aid

- Summer school
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- · Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Using the institution's squad lists, enter the athletic aid equivalencies in column A and exhausted eligibility or medical eligibility equivalencies in column B. Please note that these equivalency calculations should <u>NOT include cost of attendance</u>. Enter the actual number of student athletes receiving athletic aid by sport (whole numbers) in the fourth column and the total dollar amount of athletic student aid, including cost of attendance, in the last column.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the "Import from CA" button is clicked.



Head Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

| Average Salaries of Head Coaches | Dollars per FTE | FTE's | Dollars per Position | Number of Positions |
|----------------------------------|-----------------|-------|----------------------|---------------------|
| Men's Teams | \$74,920 | 4.12 | \$38,584 | 8 |
| Women's Teams | \$65,767 | 5.07 | \$37,049 | 9 |

Assistant Coaches Salaries

Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- · Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

Average Salaries of Assistant Coaches Dollars per FTE FTE's Dollars per Position Number of Positions

| Men's Teams | \$49,706 | 4.45 | \$7,627 | 29 |
|---------------|----------|------|---------|----|
| Women's Teams | \$38,319 | 2.6 | \$3,985 | 25 |